

**Cardtronics plc
First Quarter 2018
Results**

May 2018

Forward-Looking Statements

Certain statements and information in this presentation contain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, as amended and are intended to be covered by the safe harbor provisions thereof. These forward-looking statements are based on management’s current expectations and beliefs concerning future developments and their potential effect on the Company and there can be no assurance that future developments affecting the Company could be anticipated. All comments concerning the Company’s expectations for future revenues and operating results are based on its estimates for its existing operations and do not include the potential impact of any future acquisitions. The Company’s forward-looking statements involve significant risks and uncertainties (some of which are beyond its control) and assumptions that could cause actual results to differ materially from its historical experience and present expectations or projections. Known material factors that could cause actual results to differ materially from those in the forward-looking statements include:

- the Company’s financial outlook and the financial outlook of the automated teller machines and multi-function financial services kiosks (collectively, “ATMs”) industry and the continued usage of cash by consumers at rates near historical patterns;
- the Company’s ability to respond to recent and future network and regulatory changes;
- the Company’s ability to renew its existing merchant relationships on comparable economic terms and add new merchants;
- changes in interest rates and foreign currency rates;
- the Company’s ability to successfully manage its existing international operations and to continue to expand internationally;
- the Company’s ability to manage concentration risks with key customers, merchants, vendors, and service providers;
- the Company’s ability to prevent thefts of cash and maintain adequate insurance;
- the Company’s ability to manage cybersecurity risks and protect against cyber-attacks and manage and prevent data breaches;
- the Company’s ability to respond to potential and planned reductions in the amount of net interchange fees that it receives from global and regional debit networks for transactions conducted on its ATMs due to pricing changes implemented by those networks as well as changes in how issuers route their ATM transactions over those networks, including recently enacted changes to the LINK interchange rate in the U.K.;
- the Company’s ability to provide new ATM solutions to retailers and financial institutions including placing additional banks’ brands on ATMs currently deployed;
- the Company’s ATM vault cash rental needs, including potential liquidity issues with its vault cash providers and its ability to continue to secure vault cash rental agreements in the future on reasonable economic terms;
- the Company’s ability to manage the risks associated with its third-party service providers failing to perform their contractual obligations;
- the Company’s ability to renew its existing third party service provider relationships on comparable economic terms;
- the Company’s ability to successfully implement and evolve its corporate strategy;
- the Company’s ability to compete successfully with new and existing competitors;
- the Company’s ability to meet the service levels required by its service level agreements with its customers;
- the additional risks the Company is exposed to in its United Kingdom (“U.K.”) armored transport business;
- the impact of changes in laws, including tax laws, that could adversely affect the Company’s business and profitability;
- the Company’s ability to successfully integrate acquisitions;
- the impact of, or uncertainty related to, the U.K.’s planned exit from the European Union, including any material adverse effect on the tax, tax treaty, currency, operational, legal, and regulatory regime and macro-economic environment to which it will be subject to as a U.K. company;
- the Company’s ability to react to recent market changes in Australia as a result of recent actions by major banks that may result in lower transaction volumes at the Company’s ATMs; and
- the Company’s ability to retain its key employees and maintain good relations with its employees.

Additional information regarding known material factors that could cause the Company’s actual results to differ from its projected results are described in its filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K. You should not read forward-looking statements as a guarantee of future performance or results. They will not necessarily be accurate indications of the times at or by which such performance or results will be achieved. Forward-looking statements speak only as of the date the statements are made and are based on information available at the time those statements are made and/or management’s good faith belief as of that time with respect to future events. The Company undertakes no obligation to publicly update or revise any forward-looking statements after the date they are made, whether as a result of new information, future events, or otherwise.

In addition, today’s presentation includes certain non-GAAP financial measures as defined under SEC Regulation G. Our opinion regarding the usefulness of such measures together with a reconciliation of those measures to the most directly comparable U.S. GAAP measures have been included in the appendix to the presentation.

2018 Priorities



Drive organic growth & durable revenue streams



Operational excellence & portfolio optimization



Deliver growth in free cash flow



Engender employee pride



Q1 2018 Highlights

(Financial measures compared to Q1 2017)

- ❏ Q1 2018 ATM Operating revenues of \$320 million, down 6%
 - 9% growth excluding 7-Eleven
 - 3% organic growth, constant currency and excluding 7-Eleven
- ❏ Adjusted gross margin of 32.1%, up 1.1 percentage points
- ❏ Adjusted EBITDA of \$68.7 million, down 4%
 - Impacted by 7-Eleven removal
- ❏ Adjusted free cash flow of \$4.5 million, up \$33 million
- ❏ Added 14 participating financial institutions and over 700K cards to our Allpoint Network in Q1 2018



Business Segment Results: Financial Highlights As Reported

(Figures in \$ millions)

	Total Revenue			Adj. EBITDA		
	Q1 '18	Q1 '17	%	Q1 '18	Q1 '17	%
North America	\$210	\$241	(13%)	\$48	\$57	(16%)
<i>% Margin</i>				23%	24%	
Europe & Africa	\$98	\$87	13%	\$28	\$19	46%
<i>% Margin</i>				28%	22%	
Australia & New Zealand	\$31	\$32	(3%)	\$5	\$6	(18%)
<i>% Margin</i>				17%	20%	
Region Subtotal	\$339	\$360	(6%)	\$81	\$82	(2%)
Corporate, Eliminations & Other	(\$3)	(\$2)	18%	(\$12)	(\$11)	9%
<i>% Margin</i>				n/m	n/m	
Consolidated Total	\$336	\$358	(6%)	\$69	\$71	(4%)
<i>% Margin</i>				20%	20%	

Business Segment Results: Financial Highlights

Constant Currency

(Figures in \$ millions)

	Total Revenue			Adj. EBITDA		
	Q1 '18	Q1 '17	%	Q1 '18	Q1 '17	%
North America	\$208	\$241	(14%)	\$47	\$57	(17%)
<i>% Margin</i>	<i>Organic; Ex 7-Eleven ⁽¹⁾</i>			23%	24%	7%
Europe & Africa	\$87	\$87	0%	\$25	\$19	30%
<i>% Margin</i>	<i>Organic ⁽¹⁾</i>			28%	22%	(1%)
Australia & New Zealand	\$30	\$32	(6%)	\$5	\$6	(21%)
<i>% Margin</i>	<i>Organic ⁽¹⁾</i>			17%	20%	(12%)
Region Subtotal	\$325	\$360	(9%)	\$77	\$82	(6%)
Corporate, Eliminations & Other	(\$3)	(\$2)	18%	(\$12)	(\$11)	9%
<i>% Margin</i>				n/m	n/m	
Consolidated Total	\$322	\$358	(10%)	\$65	\$71	(9%)
<i>% Margin</i>	<i>Organic; Ex 7-Eleven ⁽¹⁾</i>			20%	20%	3%

1) Organic: When providing growth measures on an organic basis, the Company attempts to exclude the estimated impact from any acquired or divested businesses that may be included or partially included in one period but not another. The Company may further adjust organic performance measures for the impacts of currency movements, in order to have a consistent performance comparison across periods for the business, excluding movements in exchange rates.

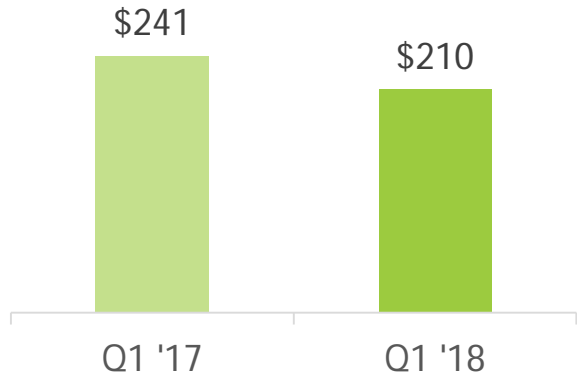
Ex 7-Eleven: Due to the significance of the Company's 7-Eleven relationship in the U.S., which accounted for 12.5% of revenues in 2017 and is expected to account for less than 1% of revenues in 2018, the Company may also report certain performance measures excluding the estimated contribution of this relationship to enable more comparable analysis of the business across periods excluding this relationship.

Q1 North America Highlights

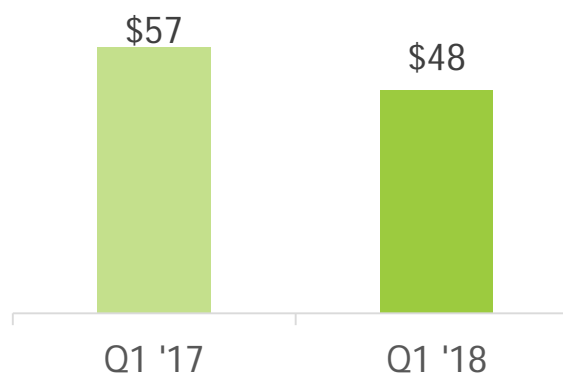
Solid Q1 Performance on top and bottom line excluding 7-Eleven impact

(Figures in \$ millions)

Revenue



Adjusted EBITDA

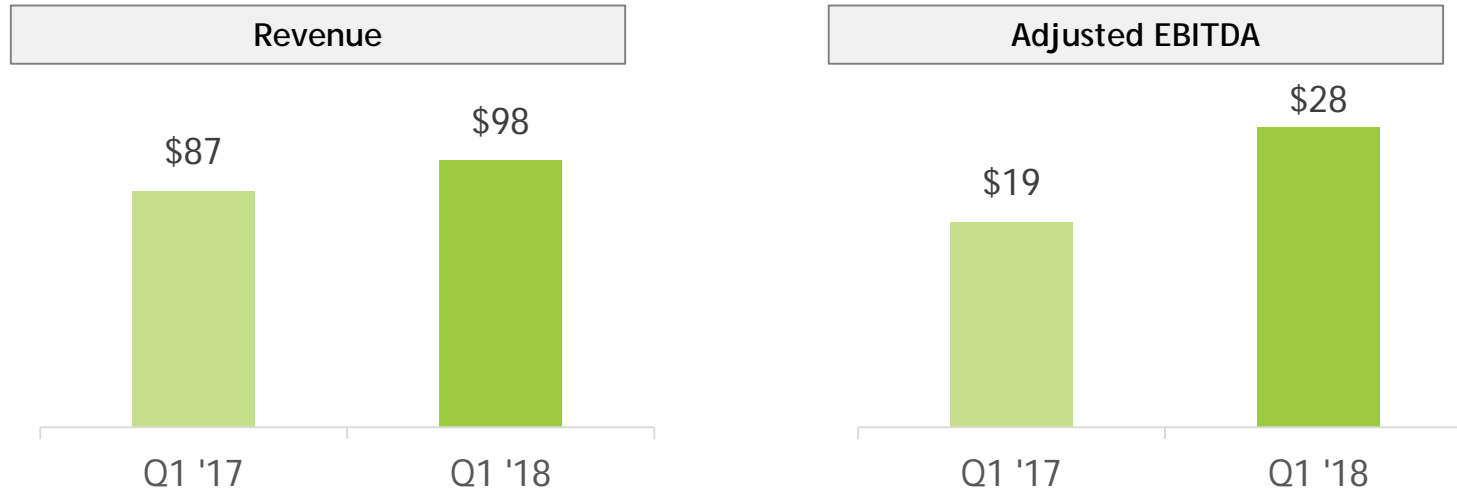


- ❑ Revenue down 13% as reported and 14% constant currency
 - Solid organic revenue growth of ~7%, excluding 7-Eleven impact & constant currency
- ❑ Adjusted EBITDA down 16% as reported and 17% constant currency
 - Operational execution, gross margin improvement excluding 7-Eleven impact
- ❑ Same-store transactions in the U.S. (excl. 7-Eleven) up 4%
 - Double-digit growth on surcharge free transactions

Q1 Europe & Africa Highlights

South Africa, Germany and Spain growth offset U.K. revenue decline

(Figures in \$ millions)



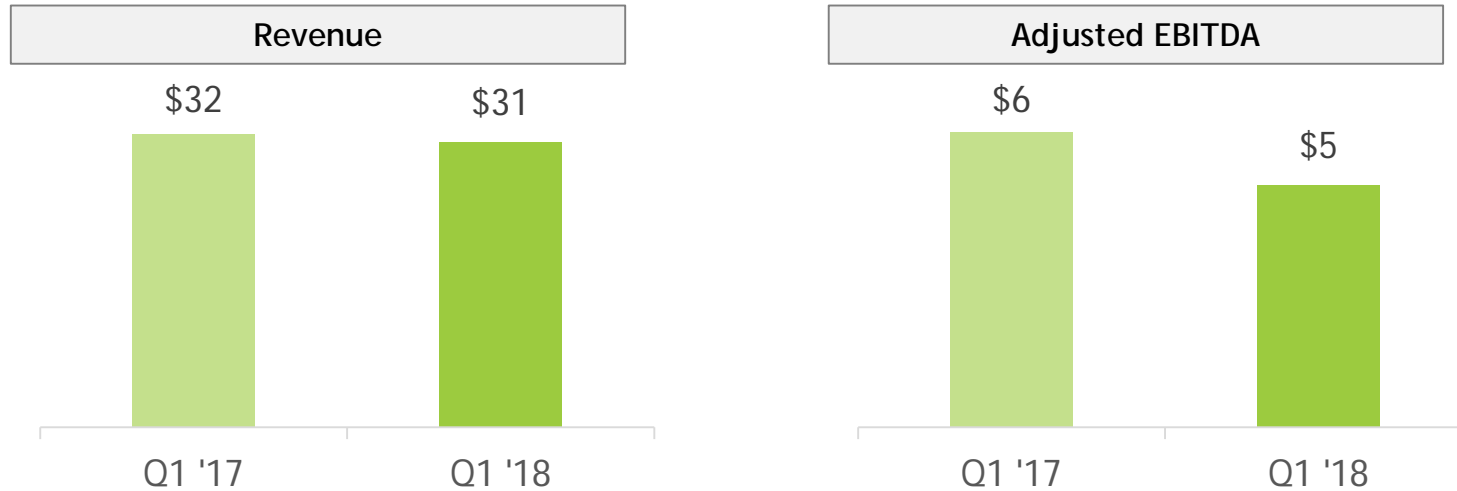
- ❑ Strong revenue growth in Germany, Spain and South Africa offsetting decline in the U.K.
 - Organic, constant currency revenue decline of 1%
- ❑ Solid growth in Adjusted EBITDA driven by lower property taxes, U.K. operating efficiencies, and cost reductions



Q1 Australia & New Zealand Highlights

Adapting to evolving market

(Figures in \$ millions)



- ❑ Revenue declined 3% as reported and 6% constant currency
- ❑ Organic revenue decline of 12%, in-line with recent trends, after adjusting for time period in 2017 when the business was not owned by Cardtronics
- ❑ Continued focus on operational improvements and portfolio optimization



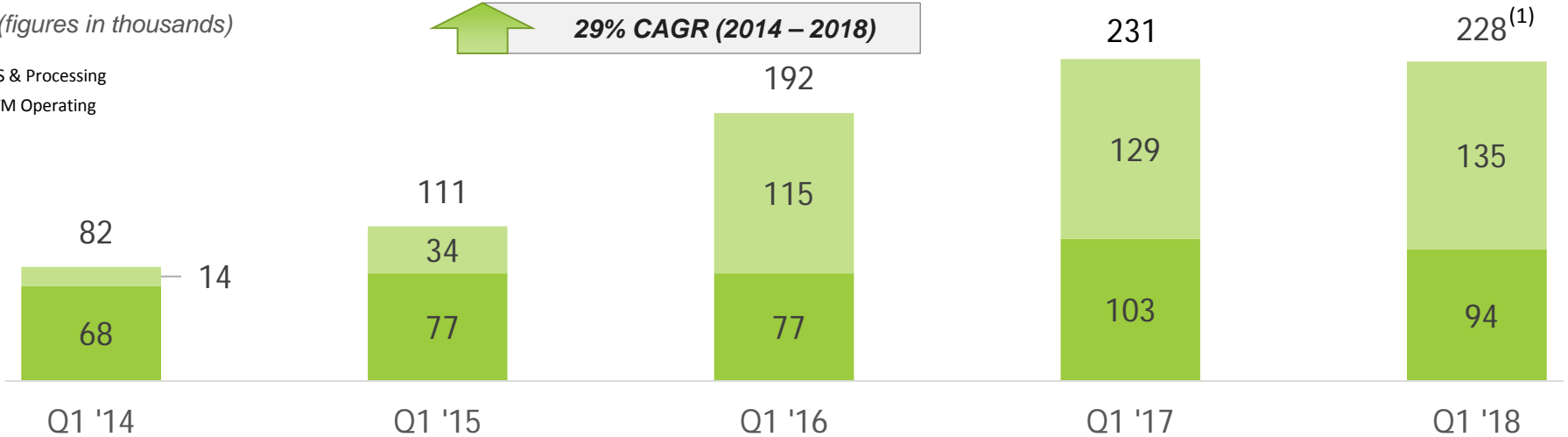
Consolidated Estate Trending

Average ATM count

(figures in thousands)

↑ 29% CAGR (2014 – 2018)

MS & Processing
ATM Operating

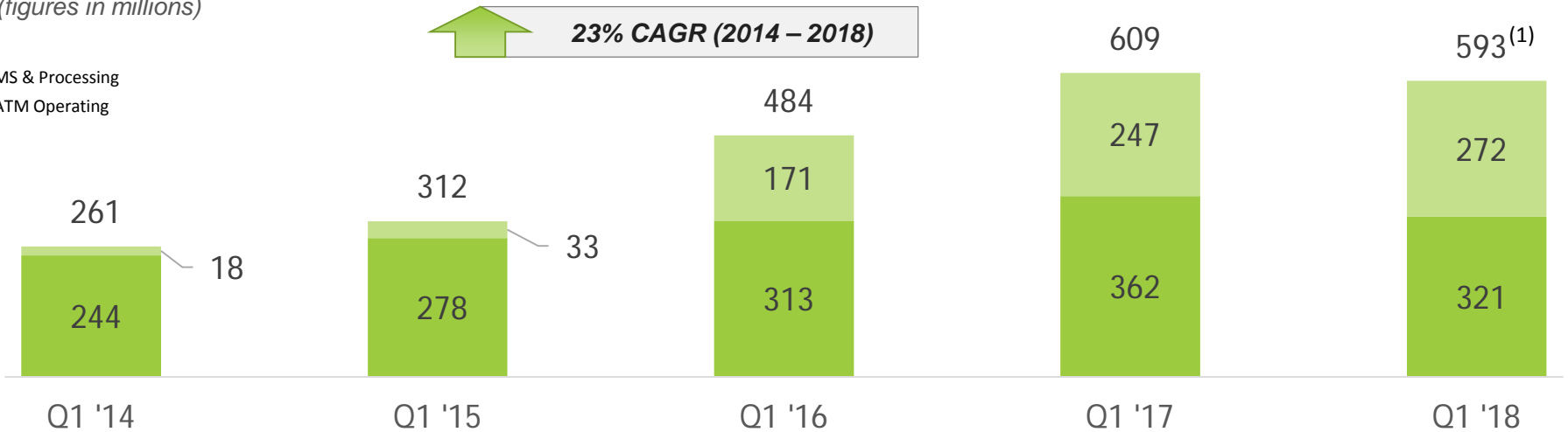


Total Transactions

(figures in millions)

↑ 23% CAGR (2014 – 2018)

MS & Processing
ATM Operating



(1) Q1 2018 average ATM count impacted by removal of ~ 8,000 7-Eleven ATMS and a net decline of ~ 1,300 ATMs in the UK and Australia since Q1 2017

Total ATM Operating Revenues

(Figures in \$ millions)

	Q1 '18	% of Total	Q1 '17	% of Total
Surcharge	\$139.4	43.6%	\$154.8	45.3%
Interchange	104.4	32.7%	112.7	33.0%
Bank Branding and surcharge free networks	44.4	13.9%	46.6	13.6%
Managed Services	16.7	5.2%	15.5	4.5%
Other	14.8	4.6%	12.2	3.6%
Total ATM Operating Revenues	\$319.7	100%	\$341.8	100%

Total Cost of ATM Operating Revenues

(Figures in \$ millions)

	Q1 '18	Q1 '17
Merchant Fees	\$105.0	\$114.8
Vault Cash Interest	18.2	18.7
Cost of Cash	24.7	26.9
Repairs & Maintenance	17.3	21.3
Communications	8.6	9.1
Transaction Processing	4.7	5.2
Employee Expense	21.3	19.0
Other Expense	15.7	16.9
Total Cost of ATM Operating Revenues	\$215.5	\$231.9

Adjusted Gross Margin expanded 1.1% percentage points year-over-year

Selling, General & Administrative Expense

(Figures in \$ millions)

	Q1 '18	Q1 '17
Share Based Compensation	\$2.4	\$2.2
Employee Costs	25.6	24.8
Professional Fees	6.6	5.9
Other	7.1	9.0
Total Selling, General & Administrative Expense	\$41.7	\$41.9

Selling, General & Administrative expense down 4% year-over-year, excluding currency movements

Capital Structure

Debt Profile

(\$ in mm)	Maturity	Rate	Q1 '18
Revolver (\$400mm capacity)	Jul 2021	L ⁽¹⁾ + 200	\$117
5.125% Senior Notes	Aug 2022	5.125%	250
1.00% Convertible Senior Notes	Dec 2020	1.00%	288
5.50% Senior Notes	May 2025	5.50%	300
Total Debt			\$955
Cash ⁽²⁾			(32)
Net Debt			\$923

Summary Statistics

Average Maturity of Debt **4.6 Years**

Leverage Ratio ⁽³⁾ **2.7x**

Available Borrowing Capacity on Revolving Credit Facility ⁽⁴⁾ **\$279mm**

Total Debt Pay Down over the Last 12 Months **~\$88mm**

1. Primarily U.S. or U.K. 1 month LIBOR

2. Cash per balance sheet adjusted for the minimum cash balance of \$15mm per the terms of Cardtronics Revolving Credit Facility

3. Per Cardtronics' Credit Facility Covenants

4. Estimated amount available as at March 31, 2018; includes outstanding revolver borrowings (~\$117 million) and letters of credit (~\$4 million)

Full Year 2018 Outlook

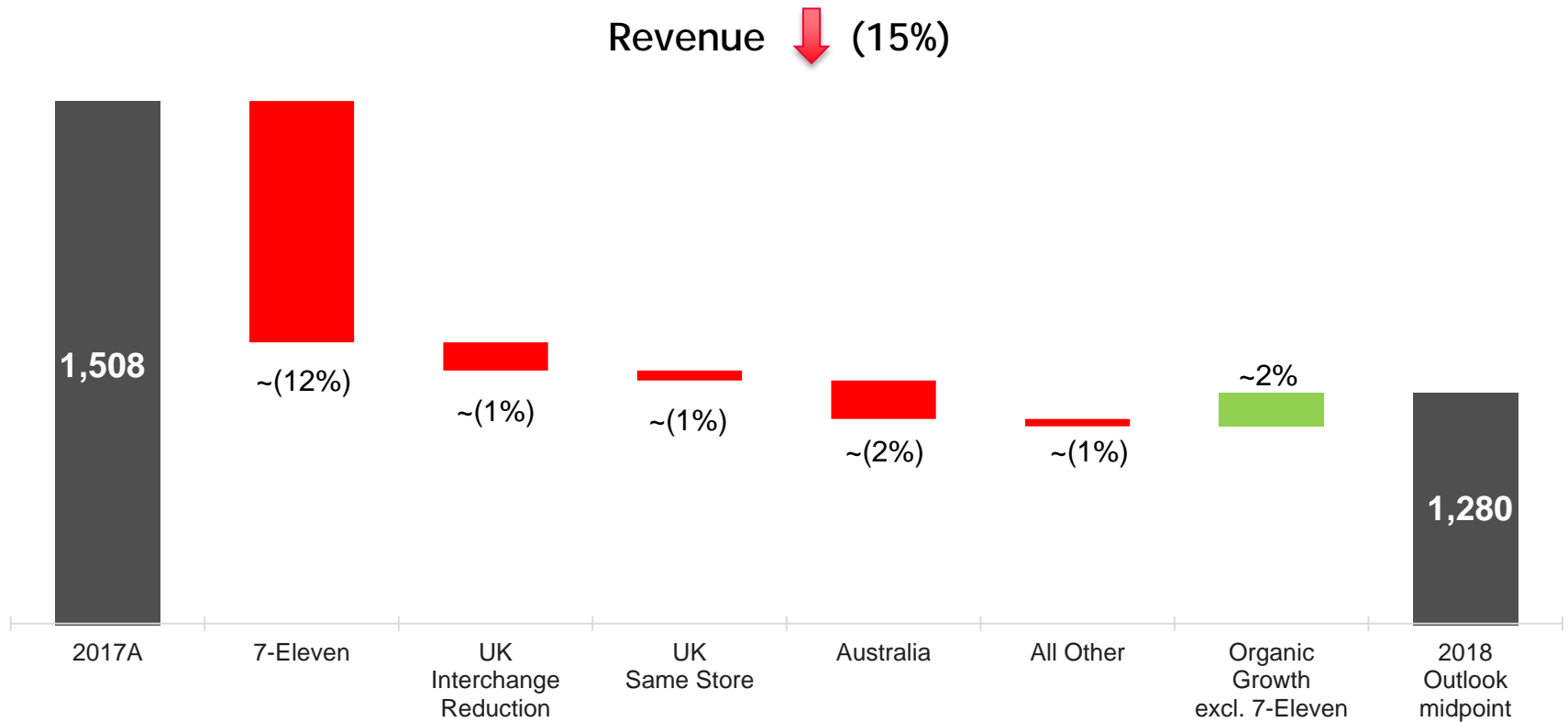
Increasing earnings guidance to reflect Q1 performance

Key Metric	Outlook
Revenues	\$1.26 billion - \$1.30 billion
GAAP Net Income	\$1.0 million - \$6.0 million ¹
Adjusted EBITDA	\$255 million - \$265 million
Adjusted Net Income per diluted share	\$1.45 - \$1.65
Capital Expenditures	~\$110 million

¹ Amount was previously shown as \$6.5 million from May 3 to May 8, 2018, prior to the adjustment to the revised amount shown above. This revision was made to conform this amount to what was included in the Company's first quarter earnings release on May 3, 2018.

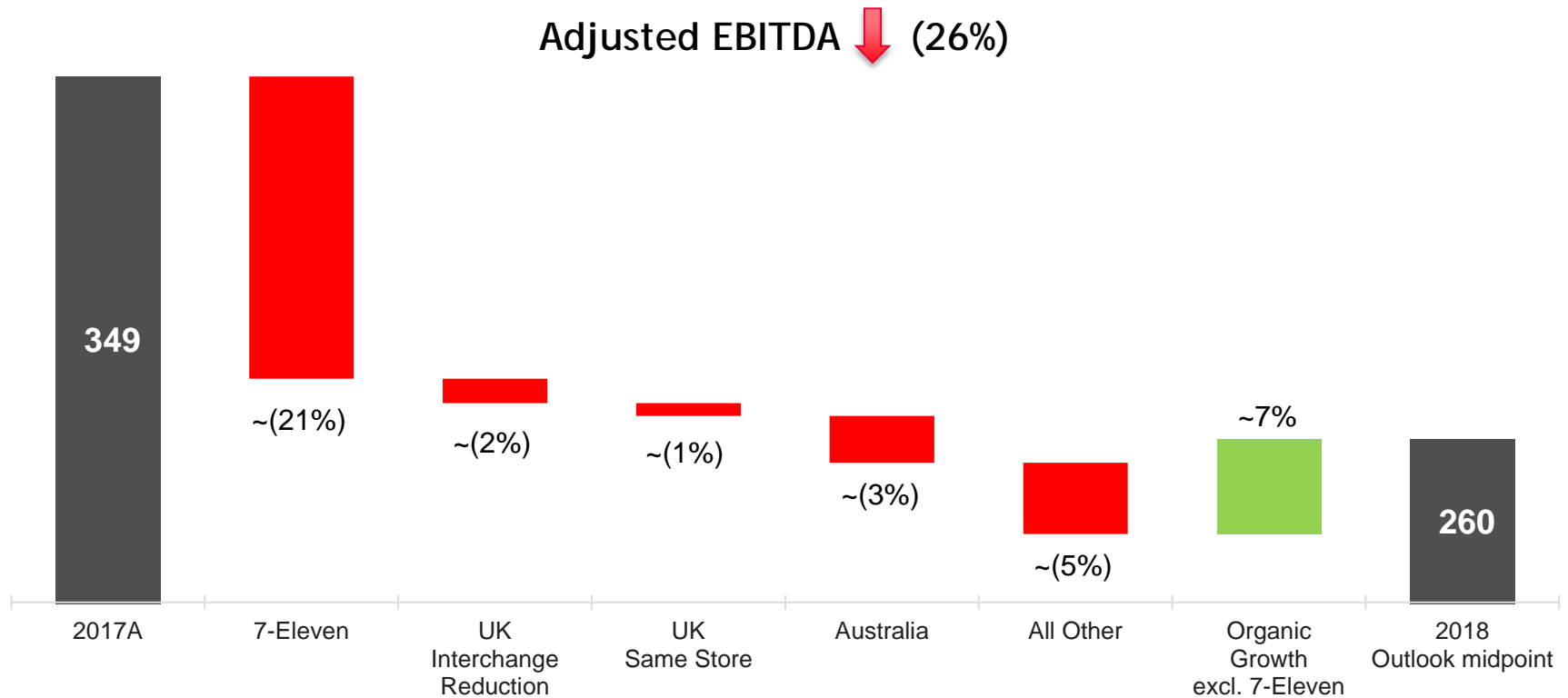
Full Year 2018 Revenue Outlook Bridge

(Figures in \$ millions, %pts of growth/(decline))



Full Year 2018 Adj. EBITDA Outlook Bridge

(Figures in \$ millions, %pts of growth/(decline))



Appendix

Disclosure of Non-GAAP Financial Information

Adjusted Gross Profit, Adjusted Gross Margin, EBITDA, Adjusted EBITDA, Adjusted Net Income, Adjusted Net Income per diluted share, Adjusted Free Cash Flow, and certain GAAP as well as non-GAAP measures on a constant-currency basis represent non-GAAP financial measures provided as a complement to financial results prepared in accordance with GAAP and may not be comparable to similarly-titled measures reported by other companies. The Company uses these non-GAAP financial measures in managing and measuring the performance of its business, including setting and measuring incentive based compensation for management. Management believes that the presentation of these measures and the identification of notable, non-cash, and/or (if applicable in a particular period) certain costs not anticipated to occur in future periods enhance an investor's understanding of the underlying trends in the Company's business and provide for better comparability between periods in different years.

- Adjusted Gross Profit represents total revenues less the total cost of revenues, excluding depreciation, accretion, and amortization of intangible assets.
- Adjusted Gross Margin is calculated by dividing Adjusted Gross Profit by total revenues.
- Adjusted EBITDA excludes:
 - Depreciation, accretion, and amortization of intangible assets as these amounts can vary substantially from company to company within the Company's industry depending upon accounting methods and book values of assets, capital structures, and the methods by which the assets were acquired.
 - Share-based compensation expense, acquisition and divestiture-related expenses, certain non-operating expenses, (if applicable in a particular period) certain costs not anticipated to occur in future periods, gains or losses on disposal and impairment of assets, the Company's obligations for the payment of income taxes, interest expense, and other obligations such as capital expenditures, and includes an adjustment for noncontrolling interests.
- Adjusted Net Income represents net income computed in accordance with GAAP, before amortization of intangible assets, gains or losses on disposal and impairment of assets, share-based compensation expense, certain other expense amounts, acquisition and divestiture related expenses, certain non-operating expenses, and (if applicable in a particular period) certain costs not anticipated to occur in future periods (together, the "Adjustments").
 - For the three months ended March 31, 2018 and 2017, the non-GAAP tax rate used to calculate Adjusted Net Income was approximately 25.8% and 28.2%, respectively.
- Adjusted Net Income per diluted share is calculated by dividing Adjusted Net Income by weighted average diluted shares outstanding.
- Adjusted Free Cash Flow is defined as cash provided by operating activities less the impact of changes in restricted cash due to the timing of settlements and less payments for capital expenditures, including those financed through direct debt, but excluding acquisitions.
 - The Adjusted Free Cash Flow measure does not take into consideration certain other non-discretionary cash requirements such as mandatory principal payments on portions of the Company's long-term debt.
- Management calculates certain GAAP as well as non-GAAP measures on a constant-currency basis using the average foreign currency exchange rates applicable in the corresponding period of the previous year and applying these rates to the measures in the current reporting period.
- Management uses GAAP as well as non-GAAP measures on a constant-currency basis to assess performance and eliminate the effect foreign currency exchange rates have on comparability between periods.
- The non-GAAP financial measures presented herein should not be considered in isolation or as a substitute for operating income, net income, cash flows from operating, investing, or financing activities, or other income or cash flow measures prepared in accordance with GAAP. Reconciliations of the non-GAAP financial measures used herein to the most directly comparable GAAP financial measures are presented in tabular form at the end of the earnings release.

Consolidated Results: Reconciliation of Non-GAAP items

	Three Months Ended	
	March 31,	
	2018	2017
Net loss attributable to controlling interests and available to common shareholders	\$ (2,768)	\$ (901)
Adjustments:		
Interest expense, net	9,174	6,557
Amortization of deferred financing costs and note discount	3,308	2,976
Income tax benefit	(31)	(2,952)
Depreciation and accretion expense	31,042	29,121
Amortization of intangible assets	13,771	15,180
EBITDA	\$ 54,496	\$ 49,981
Add back:		
Loss on disposal and impairment of assets	5,420	3,194
Other expense (1)	2,160	(1,580)
Noncontrolling interests (2)	1	(4)
Share-based compensation expense	2,445	2,197
Redomicile-related expenses (3)	—	760
Restructuring expenses (4)	2,413	8,243
Acquisition and divestiture-related expenses (5)	1,720	8,456
Adjusted EBITDA	\$ 68,655	\$ 71,247
Less:		
Depreciation and accretion expense (6)	31,041	29,118
Adjusted EBITA	\$ 37,614	\$ 42,129
Less:		
Interest expense, net	9,174	6,557
Adjusted pre-tax income	28,440	35,572
Income tax expense (7)	7,338	10,031
Adjusted Net Income	\$ 21,102	\$ 25,541
Adjusted Net Income per share – basic	\$ 0.46	\$ 0.56
Adjusted Net Income per share – diluted (8)	\$ 0.46	\$ 0.55
Weighted average shares outstanding – basic	45,833,070	45,490,461
Weighted average shares outstanding – diluted	46,332,629	46,226,190

See notes on following page

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Consolidated Results: Reconciliation of Non-GAAP items notes

1. *Includes foreign currency translation gains/losses, the revaluation of the estimated acquisition-related contingent consideration payable, and other non-operating costs.*
2. *Noncontrolling interests adjustment made such that Adjusted EBITDA includes only the Company's ownership interest in the Adjusted EBITDA of one of its Mexican subsidiaries.*
3. *Expenses associated with the Company's redomicile of its parent company to the U.K., which was completed on July 1, 2016.*
4. *Employee severance and other costs incurred in conjunction with a corporate reorganization and cost reduction initiative.*
5. *Acquisition and divestiture-related expenses include costs incurred for professional and legal fees and certain other transition and integration-related costs. Expenses include employee severance costs and lease termination costs related to DCPayments in the three months ended March 31, 2018.*
6. *Amounts exclude a portion of the expenses incurred by one of its Mexican subsidiaries to account for the amounts allocable to the noncontrolling interest shareholders.*
7. *For the three months ended March 31, 2018 and 2017, the non-GAAP tax rate used to calculate Adjusted Net Income was approximately 25.8% and 28.2%, respectively, which represents the Company's GAAP tax rate as adjusted for the net tax effects related to the items excluded from Adjusted Net Income.*
8. *Consistent with the positive Adjusted Net Income, the Adjusted Net Income per diluted share amounts have been calculated using the diluted shares outstanding that would have resulted from positive GAAP Net Income.*

Consolidated Results: Reconciliation of Constant-Currency Items

	Three Months Ended					
	March 31,					
	2018		2017		% Change	
U.S. GAAP	Foreign Currency Impact	Constant - Currency	U.S. GAAP	U.S. GAAP	Constant - Currency	
<i>(In thousands)</i>						
ATM operating revenues	\$ 319,731	\$ (13,402)	\$ 306,329	\$ 341,788	(6.5) %	(10.4) %
ATM product sales and other revenues	16,453	(324)	16,129	15,784	4.2	2.2
Total revenues	\$ 336,184	\$ (13,726)	\$ 322,458	\$ 357,572	(6.0) %	(9.8) %

	Three Months Ended					
	March 31,					
	2018		2017		% Change	
Non - GAAP ⁽¹⁾	Foreign Currency Impact	Constant - Currency	Non - GAAP ⁽¹⁾	Non - GAAP ⁽¹⁾	Constant - Currency	
<i>(In thousands)</i>						
Adjusted EBITDA	\$ 68,655	\$ (3,072)	\$ 65,583	\$ 71,247	(3.6) %	(7.9) %
Adjusted Net Income	\$ 21,102	\$ (1,122)	\$ 19,980	\$ 25,541	(17.4) %	(21.8) %
Adjusted Net Income per share – diluted ⁽²⁾	\$ 0.46	\$ (0.03)	\$ 0.43	\$ 0.55	(16.4) %	(21.8) %

- As reported on the Company's Reconciliation of Net Income Attributable to Controlling Interests and Available to Common Shareholders to EBITDA, Adjusted EBITDA, and Adjusted Net Income, see Disclosure of Non-GAAP Financial Information in this earnings release for further discussion.
- Adjusted Net Income per diluted share is calculated by dividing Adjusted Net Income by the weighted average diluted shares outstanding of 46,332,629 and 46,226,190 for the three months ended March 31, 2018 and 2017, respectively. Consistent with the positive Adjusted Net Income, the Adjusted Net Income per diluted share amounts have been calculated using the diluted shares outstanding that would have resulted from positive GAAP Net Income.

Business Segment Results: Reconciliation of Constant-Currency Items

North America revenue

	Three Months Ended					
	March 31,					
	2018		2017		% Change	
U.S. GAAP	Foreign Currency Impact	Constant - Currency	U.S. GAAP	U.S. GAAP	Constant - Currency	
<i>(In thousands)</i>						
ATM operating revenues	\$ 195,629	\$ (1,574)	\$ 194,055	\$ 227,188	(13.9) %	(14.6) %
ATM product sales and other revenues	14,131	(76)	14,055	13,869	1.9	1.3
Total revenues	<u>\$ 209,760</u>	<u>\$ (1,650)</u>	<u>\$ 208,110</u>	<u>\$ 241,057</u>	(13.0) %	(13.7) %

Europe & Africa revenue:

	Three Months Ended					
	March 31,					
	2018		2017		% Change	
U.S. GAAP	Foreign Currency Impact	Constant - Currency	U.S. GAAP	U.S. GAAP	Constant - Currency	
<i>(In thousands)</i>						
ATM operating revenues	\$ 96,182	\$ (10,740)	\$ 85,442	\$ 85,384	12.6 %	0.1 %
ATM product sales and other revenues	2,263	(246)	2,017	1,863	21.5	8.3
Total revenues	<u>\$ 98,445</u>	<u>\$ (10,986)</u>	<u>\$ 87,459</u>	<u>\$ 87,247</u>	12.8 %	0.2 %

Australia & New Zealand revenue:

	Three Months Ended					
	March 31,					
	2018		2017		% Change	
U.S. GAAP	Foreign Currency Impact	Constant - Currency	U.S. GAAP	U.S. GAAP	Constant - Currency	
<i>(In thousands)</i>						
ATM operating revenues	\$ 30,638	\$ (1,089)	\$ 29,549	\$ 31,493	(2.7) %	(6.2) %
ATM product sales and other revenues	58	(1)	57	85	(31.9)	(33.0)
Total revenues	<u>\$ 30,696</u>	<u>\$ (1,090)</u>	<u>\$ 29,606</u>	<u>\$ 31,578</u>	(2.8) %	(6.2) %

Consolidated Results: Reconciliation of Non-GAAP items

	Three Months Ended	
	March 31,	
	2018	2017
Total revenues	\$ 336,184	\$ 357,572
Total cost of revenues ⁽¹⁾	228,252	246,562
Total depreciation, accretion, and amortization of intangible assets excluded from total cost of revenues	37,146	37,164
Gross profit inclusive of depreciation, accretion, and amortization of intangible assets	\$ 70,786	\$ 73,846
<i>Gross Margin (inclusive of depreciation, accretion, and amortization of intangible assets)</i>	<i>21.1 %</i>	<i>20.7 %</i>
Total depreciation, accretion, and amortization of intangible assets excluded from gross profit	\$ 37,146	\$ 37,164
Adjusted Gross Profit exclusive of depreciation, accretion, and amortization of intangible assets	<u>\$ 107,932</u>	<u>\$ 111,010</u>
 <i>Adjusted Gross Margin (exclusive of depreciation, accretion, and amortization of intangible assets)</i>	 <i>32.1 %</i>	 <i>31.0 %</i>

	Three Months Ended	
	March 31,	
	2018	2017
Net cash provided by operating activities	\$ 49,433	\$ 22,708
Restricted cash settlement activity	(24,238)	(12,259)
Adjusted net cash provided by operating activities	25,195	10,449
Net cash used in investing activities, excluding acquisitions and divestitures	(20,739)	(38,561)
Adjusted free cash flow	<u>\$ 4,456</u>	<u>\$ (28,112)</u>

(1) The Company presents the Total cost of revenues in the Company's Consolidated Statements of Operations exclusive of depreciation, accretion, and amortization of intangible assets.

Key Operating Metrics Q1:

	Three Months Ended		
	March 31,		
	2018	% Change	2017
Average number of transacting ATMs:			
North America	45,726	(13.0) %	52,583
Europe & Africa	25,291	1.8	24,850
Australia & New Zealand	8,249	(9.4)	9,100
Total Company-owned	79,266	(8.4)	86,533
North America	14,238	(7.1)	15,327
Europe & Africa	300	(59.6)	743
Australia & New Zealand	103	-	103
Total Merchant-owned	14,641	(9.5)	16,173
Average number of transacting ATMs – ATM operations	93,907	(8.6)	102,706
Managed Services and Processing:			
North America	132,571	4.4	126,956
Australia & New Zealand	2,014	18.9	1,694
Average number of transacting ATMs – Managed services and processing	134,585	4.6	128,650
Total average number of transacting ATMs	228,492	(1.2)	231,356
Total transactions (in thousands):			
ATM operations	320,956	(11.4)	362,314
Managed services and processing, net	272,470	10.5	246,581
Total transactions	593,426	(2.5)	608,895
Total cash withdrawal transactions (in thousands):			
ATM operations	205,833	(12.1)	234,244
Per ATM per month amounts (excludes managed services and processing):			
Cash withdrawal transactions	731	(3.8)	760
ATM operating revenues ⁽¹⁾	\$ 1,046	1.1	\$ 1,035
Cost of ATM operating revenues ⁽¹⁾⁽²⁾	726	1.7	714
ATM adjusted operating gross profit ⁽¹⁾⁽²⁾	\$ 320	(0.3) %	\$ 321
ATM adjusted operating gross profit margin ⁽¹⁾⁽²⁾	30.6 %		31.0 %

1. ATM operating revenues and Cost of ATM operating revenues relating to managed services, processing, ATM equipment sales, and other ATM-related services are not included in this calculation.
2. Amounts presented exclude the effect of depreciation, accretion, and amortization of intangible assets

Key Operating Metrics: Ending Machine Count

	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Ending number of transacting ATMs:		
North America	44,393	52,130
Europe & Africa	24,574	25,071
Australia & New Zealand	8,217	8,900
Total Company-owned	<u>77,184</u>	<u>86,101</u>
North America	14,187	15,384
Europe & Africa	162	709
Australia & New Zealand	103	103
Total Merchant-owned	<u>14,452</u>	<u>16,196</u>
Ending number of transacting ATMs – ATM operations	<u>91,636</u>	<u>102,297</u>
North America	133,727	129,067
Europe & Africa	—	—
Australia & New Zealand	2,016	1,765
Ending number of transacting ATMs – Managed services and processing	<u>135,743</u>	<u>130,832</u>
Total ending number of transacting ATMs	<u><u>227,379</u></u>	<u><u>233,129</u></u>

CARDTRONICS

Thank You

